



Calgary Assessment Review Board

DECISION WITH REASONS

In the matter of the complaint against the property assessment as provided by the *Municipal Government Act*, Chapter M-26, Section 460, Revised Statutes of Alberta 2000 (the Act).

Between:

***PBA Land Development Ltd.
(as represented by: MNP LLP.),***

COMPLAINANT

and

***The City of Calgary,
RESPONDENT***

before:

<i>W. Krynski,</i>	<i>PRESIDING OFFICER</i>
<i>P. McKenna,</i>	<i>BOARD MEMBER</i>
<i>R. Deschaine,</i>	<i>BOARD MEMBER</i>

This is a complaint to the Calgary Assessment Review Board in respect of a property assessment prepared by the Assessor of The City of Calgary and entered in the 2014 Assessment Roll as follows:

ROLL NUMBER:	101040103
LOCATION ADDRESS:	111 58 Avenue SW
FILE NUMBER:	74990
ASSESSMENT:	\$5,900,000

This complaint was heard on 17th day of July, 2014 at the office of the Assessment Review Board located at Floor Number 3, 1212 – 31 Avenue NE, Calgary, Alberta, Boardroom #10.

Appeared on behalf of the Complainant:

- *W. Van Bruggen - Agent MNPLLP*

Appeared on behalf of the Respondent:

- *T. Neal – Assessor, City of Calgary*

Board's Decision in Respect of Procedural or Jurisdictional Matters:

[1] Neither party objected to the composition of the Board, as introduced at the outset of the Hearing.

[2] At the outset of the Hearing, the Complainant requested that the Capitalization Rate issue, which is germane to the subject complaint, be cross-referenced to Complaint #74872.

Property Description:

[3] The Subject Property consists of a 2.64 acre parcel of land, zoned "Industrial-Commercial", located in the Community of Manchester Industrial. The parcel is improved with two low-rise suburban office buildings of "B" quality, built in 1999. The rentable areas of the buildings are 21,600 square feet (sf.) and 18,540 sf. respectively.

Issues:

[4] The subject property is assessed on the Income Approach to value. The Complainant contends that the Capitalization Rate (cap. rate) applied by the Assessor is incorrect, thereby resulting in an erroneous assessment.

Complainant's Requested Value: \$5,170,000

Board's Decision:

[5] For the reasons outlined herein, the Board confirms the assessment at \$5,900,000.

Legislative Authority, Requirements and Considerations:

[6] The Calgary Composite Assessment Review Board takes authority from the Act and associated Regulations.

Complainant's Position:

[7] The Complainant's evidence and disclosure document were presented and labelled Exhibit C1 (483 pgs.) and C2 (91 Pgs.). The sole issue of the Complainant is the cap. rate that is applied in the Income Approach valuation. All references to Exhibits, Documents and associated page numbers herein refer to those submitted at Hearing #74872. The Complainant contends that the correct cap. rate should be 8.00%, rather than the assessed 7.00%. All other

income coefficients are considered to be correct.

[8] Various maps, aerials and photographs were provided, to offer a visualization of the location and building characteristics of the subject Property.

[9] The Complainant referenced "MNP's Suburban Capitalization Rate Study" [C1; Pg.22], consisting of three office property transactions that occurred between July 2012 and January 2013. (Note: A corrected page 22 was submitted at the Hearing, and will be referenced as Exhibit 1. Also, a corrected page 208 was submitted, and is referenced as Exhibit 2). The Study revealed derived cap. rates ranging from 7.45% to 8.78%, with average and median values of 8.00% and 7.77% respectively. The Complainant argued that based on the foregoing results, a cap. rate of 8.00% is in order.

[10] The Complainant further noted that the City in their analysis also utilizes the three sales in the MNP study. The main reason for the differing results is that the MNP analysis differs in the manner in which typical rents are to be determined.

[11] The Complainant further explained that, within the cap. rate analysis process, the City's methodology of determining typical NOI's is to employ income parameters from the previous calendar year (January to December). The MNP methodology differs in that, for the same sale, MNP employs data from the next assessment period (July to July). The Complainant reasoned that the MNP methodology uses more current data, thereby producing a more accurate result.

[12] Additionally, the Complainant critiqued the Respondent's cap. rate analysis, arguing that, six of the nine sale transactions in the City analysis were considered by the Complainant to be either non arms-length, or dissimilar, such that they must be excluded.

[13] Finally, in Rebuttal Document [C2; 91 Pgs.), the Complainant referenced a number of Assessment to Sale Ratio (ASR) charts, wherein various scenarios are provided utilizing variations of MNP and City sales, both with and without time adjustments to the sales.

Respondent's Position:

[14] The Respondent submitted evidentiary documentation, which was labelled Exhibit R1 (313 pgs.). Various maps, aerials and photographs were provided, to offer a visualization of the location and building characteristics of the subject Property.

[15] The Respondent provided a detailed explanation of the subject assessment [R1; p. 10]. As per the request of the Complainant, the Respondent also cross-references Complaint #74887, with respect to cap. rate analysis methodology.

[16] In support of the applied 7% cap. rate, the Respondent referenced the City's "2014 Suburban Office Capitalization Rate Study - B, C and D Quality" [R1; pg.30]. While nine suburban office sales were initially considered, only four were employed in the analysis, with sale dates ranging from July 2012 to March, 2013, and typical cap. rates ranging from 5.83% to 7.28%. The Respondent argued that the results readily supported the assessed 7.00% cap. rate.

[17] Three of the four sales were included in the MNP Study. The sale at 7 Glenbrooke Place, SW was not included in the MNP Study, as it was claimed by MNP to be partially owner-occupied, and should therefore be excluded. The Respondent argued that, MNP's reasoning for excluding the sale was without substance, and that two of the Complainant's own sales also reflected owner-occupied buildings.

[18] The Respondent provided a Response to the Complainant's Capitalization Rate Study

[R1; Pgs. 32-33], wherein a number of contended errors in the MNP study are presented.

[19] Additionally, the Respondent referenced ASR results for the Complainant's four sales, [R1; Pg. 34], applying the requested 8.00% cap. rate, with a time adjustment. The indicated Mean and Median ASR's of 0.86 and 0.89 respectively, in the Respondent's opinion, reflect below market assessments.

[20] Additionally, the Respondent referenced an ASR analysis provided to test the City's cap. rate accuracy [R1; Pg. 34-35]. Testing the ASR results for the four sales, without time adjustments to the sale prices, yielded mean and median ASR's of 0.99 and 1.02. With time adjustment to the sale prices (+.34% per Month), mean and median ASR's were shown to be 0.97 and 0.99. Either way, the Respondent notes that the 7.00% cap. rate applied, produces an accurate assessment.

[21] In further support of the assessed 7.00% cap. rate, the Respondent referenced the Colliers Q3, 2013 Canada Capitalization Rate Report [R1; Pg.133], indicating cap. rates for B class suburban office properties in Calgary, ranging from 6.25% to 7.0%. The Respondent argues that this data, although third party information, provides an industry perspective that supports the assessed rate.

Board's Reasons for Decision:

[22] Considerable evidence and argument was provided by both parties, as to the correct methodology for calculating capitalization rates. While the cap. rate is an integral component of the income approach valuation process, it is nevertheless, a single component among the various employed in the income capitalization function.

[23] Whether a Complainant disputes the accuracy of all or a single component of a valuation process (ie. Cap. Rate within the Income Approach), the onus is on the Complainant to prove that their request produces a value that is a) more equitable, and/or b) reflective of a more accurate market value, than the original assessment.

[24] The Board gave consideration to the various Assessment to Sales Ratio Studies provided by both parties. ASR studies can provide some measure of the "value to market" relationships for groups of properties. The Board found the Respondent's evidence to be more persuasive, specifically, the mean and median ASR's of 0.97 and 0.99.

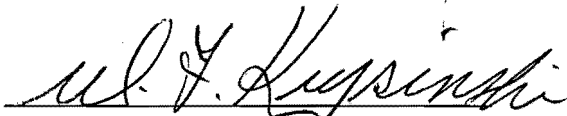
[25] The Board found some merit in the Respondent's critique of the MNP Capitalization Rate Study, wherein a number of perceived errors in the data and analysis were indicated.

[26] The Board gave consideration to the two most current sales, indicating cap. rates of 7.28% and 5.83%, which tend to more to support support a 7.00% versus 8.00% cap. rate.

[27] Having considered the evidence and argument as presented by both parties, the Board does not find the Complainant's evidence sufficiently compelling to warrant a variance in the assessment.

[28] The assessment is confirmed at \$5,900,000.

DATED AT THE CITY OF CALGARY THIS 2 DAY OF September 2014.

A handwritten signature in cursive script, appearing to read "Walter F. Krynski", written over a horizontal line.

Walter F. Krynski

Presiding Officer

APPENDIX "A"**DOCUMENTS PRESENTED AT THE HEARING
AND CONSIDERED BY THE BOARD:**

NO.	ITEM
1. C1	Complainant Disclosure
2. C2	Complainant Rebuttal
3. R1	Respondent Disclosure

An appeal may be made to the Court of Queen's Bench on a question of law or jurisdiction with respect to a decision of an assessment review board.

Any of the following may appeal the decision of an assessment review board:

- (a) the complainant;*
- (b) an assessed person, other than the complainant, who is affected by the decision;*
- (c) the municipality, if the decision being appealed relates to property that is within the boundaries of that municipality;*
- (d) the assessor for a municipality referred to in clause (c).*

An application for leave to appeal must be filed with the Court of Queen's Bench within 30 days after the persons notified of the hearing receive the decision, and notice of the application for leave to appeal must be given to

- (a) the assessment review board, and*
- (b) any other persons as the judge directs.*

FOR ADMINISTRATIVE USE

Appeal Type	Property Type	Property Sub-Type	Issue	Sub-Issue
CARB	Commercial	Suburban Office	Capitalization Rate	